

**COST INCREASES AFFECTING ENTERAL NUTRITION & SUPPLIES**

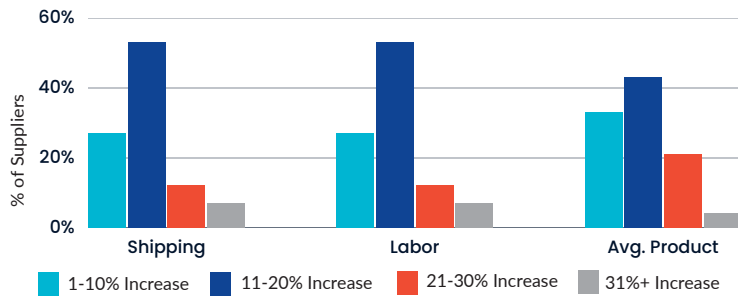
Current reimbursement rates for life sustaining enteral nutrition & related supplies\* fail to factor the increased costs and *must be addressed to preserve access to care*

**REPORTED IMPACT ON SUPPLIERS:**

- 11-30%+ Increased cost of goods
- 11-20%+ Increased shipping costs
- 11-20%+ Increased labor costs

**88%** REPORT NO PAYER RATE INCREASES  
*Excluding Medicare CPI-U Adjustment*

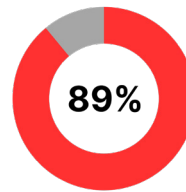
**Percent of Increased Costs Incurred<sup>1</sup>**



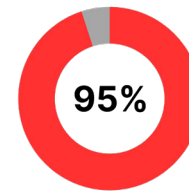
**10-40%**

Increase in food commodities used in EN formula in the last year<sup>2</sup>

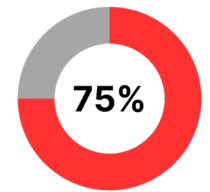
**HME PROVIDERS' COST INCREASES FROM MANUFACTURER/DISTRIBUTOR<sup>1</sup>**



Incurred increased enteral nutrition costs in the last 12 months



Incurred increased enteral supplies costs in the last 12 months

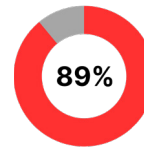
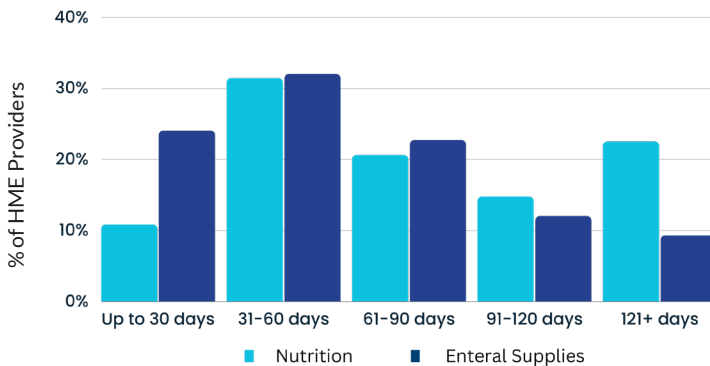


Received advance notice or expectation of cost increase this year

**CONTINUED MARKET CHALLENGES WITH SUPPLY CHAIN DISRUPTION & INCREASE SHIPPING COSTS<sup>1</sup>**

Respondents report supply chain, inflation, labor market, and challenges managing operational costs as issues negatively impacting their ability to provide disposable supplies

**Supply Chain Interruption - Delayed TimeFrame for Order Fulfillment<sup>1</sup>**



Increased labor costs



Increased shipping costs

**100%** experienced supply chain disruption in the last 12 mo.

**84%** ship enteral nutrition & supplies at least 80% of the time to end users

**6.9%** Minimum additional increase in shipping costs by major carriers to take effect in 2023<sup>4</sup>

**1 in 4**

are considering or actively planning to **stop providing enteral nutrition/supplies** due to cost pressures<sup>1</sup>

**31%** fewer HME Providers nationwide since 2013<sup>3</sup>

1) National AAH supplier survey on enteral nutrition and supplies, March-April '23.

2) www.bls.gov. 3) AAH analysis of Medicare DMEPOS supplier, April '23.

4) www.partnership.com/blog/post/fedex-ups-general-rate-increase

**UNSUSTAINABLE REIMBURSEMENT CAN JEOPARDIZE PATIENT ACCESS TO CARE**

\*Supplies includes tubes, pumps, & other supplies required for provision of enteral nutrition  
Note: Home Medical Equipment (HME) Providers are also referred to as suppliers