

May 25<sup>th</sup>, 2021

Dear Valued Customer,

On September 14<sup>th</sup>, 2020, the Global Enteral Device Supplier Association (GEDSA) announced that member manufacturers will phase out legacy enteral feeding products and transition adapters. This transition will meet ISO standard 80369-3, commonly referred to as ENFit®.

### **AVANOS' POSITION:**

- Avanos remains supportive of GEDSA's mission to maximize patient safety by reducing the risk of enteral tubing misconnections.
- We recognize that the choice to convert to ENFit® is clinical in nature and understand there are many factors that play a role in making this decision.

### **AVANOS' COMMITMENT:**

- We will respond to market demand for ENFit® devices and will adjust production accordingly.
  - At this time, we believe that 35-40% of the North American market has converted to ENFit®.
  - As the conversion rate increases, we will reassess market needs and phase-out timing.

### **IMPORTANT NOTES & NEXT STEPS:**

- We are committed to supporting you throughout your ENFit® journey with helpful tools & educational resources.
- To ensure a smooth transition, please discuss your ENFit® conversion timeline with your Avanos sales representative 90 days prior to your go-live date.
- For personalized support, please contact your Avanos Digestive Health or NeoMed sales representative.

For all other inquiries, please call Avanos Customer Service at 1-844-4AVANOS (1-844-428-2667).

Sincerely,



James Zacha  
Associate Marketing Director, Digestive Health